

City of San Antonio New SBEDA Program Industry-Specific Tools Architectural & Engineering

Small Business Office
Capital Improvements Management Services
Department

Background

- City Council approved an ordinance revising the City's current SBEDA Program on June 17, 2010
 - Became effective January 1, 2011

Changes from Previous Program

- Graduation
 - S/M/WBEs graduate from participation in the SBEDA Program when they can no longer be re-certified as SBEs
 - M/WBE receiving \$15 million in City contracts (prime or sub) in any calendar year will be suspended from the Program for remainder of calendar year
 - Two consecutive years of \$15 million in City contracts results in M/WBE graduation from Program

Changes from Previous Program

- Eligibility
 - Certification
 - SBE
 - SBE and M/WBE (AABE/ABE/HABE/NABE/WBE)
 - Headquartered or demonstrate “significant business presence” in the SAMSA
- Solicitation period determined by state and/or federal requirements

Improvements

- Central Vendor Registry
 - All firms interested in working with the City (prime or subcontract level) MUST register
 - Projected CVR go-live date – February 2011
 - Registration training and assistance will be available to all vendors prior to go-live date
- Goal Setting Committees
 - All solicitations over \$50,000 will be reviewed by one of three goal setting committees to determine the best available affirmative procurement initiative to apply to the solicitation

Improvements

- Affirmative Procurement Initiatives (APIs)
 - Customizable tools available to promote the participation of S/M/WBE on City contracts
 - Vary by industry and application restrictions
 - Workgroups will recommend best practices for specific capacity building programs to be designed (mentor-protégé, bonding assistance, small developer ownership)

**New SBEDA Ordinance
Affirmative Procurement Initiative
(Listed by Industry Applicability)**

Affirmative Procurement Initiative	Construction		A&E		Professional Services		Other Services		Goods & Supplies	
	Race Neutral (SBE)	Race Conscious (M/WBE)	Race Neutral (SBE)	Race Conscious (M/WBE)	Race Neutral (SBE)	Race Conscious (M/WBE)	Race Neutral (SBE)	Race Conscious (M/WBE)	Race Neutral (SBE)	Race Conscious (M/WBE)
Bonding Assistance Program*	✓						✓		✓	
Emerging Prime Contractor Program*	✓	✓	✓		✓		✓		✓	
Joint Venture Incentives							✓		✓	✓
Joint Venture Program					✓	✓				
HUBZone Program	✓									
Mentor-Protégé Program*	✓	✓				✓	✓	✓	✓	✓
Participation Requirements for TIF Economic Development Projects		✓								
Prime Contractor Program	✓		✓	✓	✓	✓	✓		✓	
Small Developer Ownership Construction Program*	✓									
Subcontracting Program	✓	✓	✓		✓	✓	✓	✓		
Subcontracting - Segmented Program		✓								
Benchmarks (nonmandatory when applied to solicitation)										
Aspirational Goal		29% MWBE		34% MWBE		45% MWBE		30% MWBE		23% MWBE
Segmented Aspirational Goals		✓				✓		✓		

* Phased In

Emerging Prime Contractor Program

(Race-Neutral)

- Up to 20% of the evaluation criteria may be awarded to a prime respondent certified as an Emerging SBE (ESBE)
- Only available for discretionary solicitations under \$250,000
- Prohibits ESBE respondents from subcontracting more than 49% of the contract to firms not similarly certified

Prime Contractor Program (Race-Neutral & Race-Conscious)

- Up to 20% of the evaluation criteria may be awarded to a prime respondent certified as SBE; must also be certified as M/WBE when applied race-consciously
- Prohibits SBE and SM/WBE respondents from subcontracting more than 49% of the contract to firms not similarly certified

Subcontracting Program (Race-Neutral)

- Predetermined percentage of contract (up to 40%) must be subcontracted to SBE
- Respondents must demonstrate their intent to accomplish this requirement by submitting the appropriate documentation with their response
 - Failure of a respondent to demonstrate their commitment to meet the subcontracting requirement will deem its response nonresponsive
- Full or partial waivers to subcontracting requirements may be requested under particular circumstances and must be secured prior to submission of response

Aspirational Goal – 34% M/WBE

- Non-mandatory goal for M/WBE prime and subcontractor utilization
- Reviewed and updated annually based on vendor availability data within Centralized Vendor Registration (CVR) system
- Non-mandatory when applied to a particular solicitation

Questions

- For additional information, contact:

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<http://www.sanantonio.gov/edd/SmallBusiness/>